

**Job Title:** Chief Executive Officer (CEO) – Mississippi Food Network

**Location:** Jackson, MS 39212 (In-Person)

**Reports to:** Board of Directors

**Position Type:** Full-Time

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**Job Summary:**

Mississippi Food Network (MFN) seeks a visionary, mission-driven leader to serve as Chief Executive Officer. This is a rare opportunity to lead a high-impact organization in the fight against hunger across Mississippi. The CEO will guide MFN's strategic direction, champion community-based solutions to food insecurity, and ensure long-term financial sustainability through exceptional leadership in fundraising, partnerships, and operations. The role is best for a dynamic individual with deep nonprofit management experience, the ability to foster strong community relationships, and a strong desire to create meaningful engagement with a diverse range of stakeholders.

**About Mississippi Food Network:**

MFN, a partner food bank of the Feeding America Network, is one of the largest nonprofit organizations in Mississippi. Each month, the team works with donors and over 430 nonprofit partners and programs to distribute more than 1.5 million pounds of food to more than 150,000 people — a total of 1.8 million people per year. The successful candidate will embrace the opportunity to be part of national, state and community networks while centering the people facing hunger each day. Learn more at [www.msfoodnet.org](http://www.msfoodnet.org)

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**Key Responsibilities:**

**Leadership and Strategy**

- Provide visionary leadership and develop strategies that align with MFN's mission to alleviate hunger through advocacy, partnerships, programs, and food distribution.
- Collaborate with the Board of Directors to develop and implement short- and long-term organizational goals, respond to opportunities and challenges.
- Champion a culture of innovation, inclusion, and excellence within the organization of 40+ staff and across the network of partners.



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## **Fundraising and Development**

- Engage and expand a strong donor base in collaboration with a dedicated fundraising team.
- Lead a comprehensive fundraising strategy to grow and diversify revenue, including individual donor cultivation, corporate partnerships, foundation support, corporate and government grants, special events, and major gifts.
- Serve as the primary relationship-builder with philanthropic partners, articulating a compelling case for investment in MFN's mission.
- Drive fundraising campaigns, ensuring they are successful and in line with organizational goals.
- Ensure the successful planning, promotion, and execution of fundraising events and initiatives.
- Develop and manage the food bank's annual budget and fundraising goals, tracking progress and adjusting strategies as needed to meet targets.

## **Operations Management**

- Learn, seek to understand, and be a spokesperson to external audiences about the complexities of the operations involved in a food-based supply chain from growers/producers to final recipients.
- Oversee a team of professionals executing the daily operations and ensuring both effective food distribution and efficient resource management to maximize community impact.
- Lead and mentor a team of diverse staff and volunteers, fostering a collaborative and results-oriented culture.
- Review MFN's programs and services, including local, state and federal contracts, for effectiveness, continuous improvement, and alignment with strategic goals.

## **Community Engagement and Advocacy**

- Serve as MFN's lead spokesperson, representing the organization in public forums, with the media, and among elected officials.
- Build strategic relationships with community leaders, peer nonprofits, faith-based organizations, and public agencies to advance food security initiatives.
- Advocate for policies, research, and initiatives that promote access to food and long-term hunger solutions.



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## Financial Management and Sustainability

- Ensure sound fiscal management, transparency, and accountability in all financial matters.
  - Oversee the development and monitoring of MFN's budget and financial reporting.
  - Steer the organization toward long-term sustainability through strategic planning and revenue diversification.
  - Ensure compliance with relevant laws, regulations, and best practices in nonprofit management.
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## Qualifications:

- Bachelor's degree from accredited four-year university, (Master's preferred).
  - Minimum of 10 years of leadership experience in a nonprofit, with a proven track record in fundraising, grant writing, donor relations, and major gifts.
  - Strong understanding of food insecurity, hunger relief programs, and the nonprofit sector.
  - Experience managing large, complex organizations with a diverse team of staff, volunteers, and board members.
  - Exceptional communication and public speaking skills with the ability to engage a wide range of stakeholders, including donors, community members, and the media.
  - Proven success in leading fundraising campaigns and securing significant financial support from individuals, corporations, foundations, and government sources.
  - Strong financial acumen, with experience managing budgets, financial statements, and organizational planning.
  - Passion for the mission of the food bank and commitment to addressing food insecurity.
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## Personal Attributes:

- Visionary and innovative, with the ability to inspire and lead a diverse team.
  - Empathetic, approachable, and committed to serving the community.
  - Goal-oriented, with a drive for results and the ability to meet fundraising targets.
  - Strong negotiation and interpersonal skills, able to build and maintain relationships across various sectors.
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**Compensation:**

The salary for this position is negotiable and commensurate with experience. A comprehensive benefits package is included.

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**How to Apply:**

Interested candidates should submit a resume and a detailed cover letter describing their qualifications and interest in the role to [ceosearch@msfoodnet.org](mailto:ceosearch@msfoodnet.org) with the subject line “MFN CEO” by April 26, 2025.

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This is more than a leadership role—it is a call to service. Join MFN in creating a more just and food-secure Mississippi.



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